



**PRESS RELEASE**  
Comcast  
One Comcast Center  
Philadelphia, PA 19103  
business.comcast.com

---

## **Mallory Safety and Supply Relies on Comcast Business for Industrial-Sized Upgrade**

*Western U.S.'s largest independent industrial safety equipment, vending and services supplier deploys Comcast Business to connect teams and control costs across a 10-state area*

**PORTLAND, OR – MARCH 17, 2020** – [Comcast Business](#) today announced that [Mallory Safety and Supply LLC](#) selected Comcast Business internet solutions and software-defined wide area networking (SD-WAN) to overcome geographic challenges of expansion, facilitate team communication and meet customers' expanding technology needs to power advanced safety products, training and supply chain solutions.

Following two 2018 acquisitions that expanded the company's operations to 24 locations spread over three time zones, Mallory needed to remove geographical barriers to team collaboration by implementing a reliable network infrastructure. With its Comcast Business fiber network, Mallory can now reliably accommodate high-bandwidth communications tools, allowing employees to collaborate using video, VoIP and chat, no matter where they are located.

"The Mallory-Comcast partnership helps our team provide better, more holistic service to our customers to meet their needs, while also creating a company culture that allows everyone to be a part of the solution," said Brian Loy, Chief Information Officer for Mallory. "Comcast's reliably good product allows tasks like file storage, video conferencing and idea sharing to happen easily. Our internal communications have improved significantly with this rollout, making us a more efficient workplace."

Implementing Comcast Business' network infrastructure has also helped Mallory's customers — organizations in industries such as, energy exploration and refining, wind and solar power, heavy construction, defense and aviation, food and beverage production, commercial contracting, ship building and repair, telecommunications, and others.

"While many companies in our industry are late adopters of technology, the successful ones have all been nimble enough to adapt their systems to work with customers and manufacturers as the business landscape changes," Loy said. "Our stakeholders appreciate how quickly we can produce reports and data – all with the help of Comcast's reliable network."

"Because many organizations turn to Mallory to capitalize on safety information, operational technology, worker equipment, mobile connected devices, and data tracking and measurement, it's critical that Mallory has a dedicated connection with Internet capacity in place to increase the breadth and depth of its solutions and provide a scalable supply chain and safety competencies for its customers," said Mark Meyers, Enterprise Sales Director for Comcast Business. "As market demand increases and as Mallory continues to grow, its modernized technology infrastructure will allow the company to seamlessly deliver even better customer service and help sustain its market leadership."

With its new network in place, the company's future technology upgrades include a web-enabled CRM package, migrating more applications to the cloud, and firming up the disaster recovery and cybersecurity plans.

For more information, please visit: <https://business.comcast.com/portland>.

# # #

### **About Comcast Business**

Comcast Business offers Ethernet, Internet, Wi-Fi, Voice, TV and Managed Enterprise Solutions to help organizations of all sizes transform their business. Powered by an advanced network, and backed by 24/7 customer support, Comcast Business is one of the largest contributors to the growth of Comcast Cable. Comcast Business is the nation's largest cable provider to small and mid-size businesses and has emerged as a force in the Enterprise market; recognized over the last two years by leading industry associations as one of the fastest growing providers of Ethernet services.

For more information, call 866-429-3085. Follow on Twitter [@Comcast Business](#) and on other social media networks at <http://business.comcast.com/social>.

### **About Mallory Safety and Supply**

Mallory Safety and Supply LLC is the largest independent safety distributor in the Western US, with approximately 350 employees, and 22 locations in Washington, Oregon, California, Idaho, Nevada, Colorado, New Mexico and Wisconsin. Mallory provides Industrial, Defense and Aviation, Municipalities, Oil and Gas, Responders, Ethanol, Wood and Pulp, Wind Energy, Telecom, Roofing and Construction and other industries with advanced safety solutions including: Safety Equipment, Staffing, Training, Vending, Turnaround, Mobile Training, Rental, Product Service and Support, Consulting, and other services. For more than 30-years, Mallory Safety has delivered a broad array of worker safety protection products, systems, and abrasives, cutting tools, clean room and construction supplies, to exceed customer expectations and deliver both safety expertise and full-solution vendor consolidation and supply chain efficiency for organizations. For more information, visit <http://www.malloryco.com/>.

### **Media Contacts:**

Amy Keiter  
[amy\\_keiter@comcast.com](mailto:amy_keiter@comcast.com)  
(503) 605-6350

Eliza Findlay  
[eliza.findlay@finnpartners.com](mailto:eliza.findlay@finnpartners.com)  
(312) 329-3915